Welcome to the 40th Annual NPH Affordable Housing Conference!

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40th Annual NPH Conference #OurMovementOurFuture

Who's in the room today?

- Architects
- Developers
- Contractors
- Policy Advocates
- Others?



AUDIENCE SURVEY:

Who has researched or explored using alternative construction methods for a project?

- Volumetric Modular construction
- Panelized construction
- Cross-Laminated Timber/Mass Timber construction

AUDIENCE SURVEY:

Who has used alternative construction methods for a project?

- Volumetric Modular construction
- Panelized construction
- Cross-Laminated Timber / Mass Timber construction
- Other?

PANELISTS

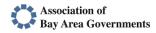
Darin Ranelletti

Policy Director for Housing Security



Ada Chan

Regional Planner





Deanne Tipton

Senior Project Manager



Lynette Dias

President & Principal-in-Charge



Michael Johnson

President & CEO



Nick Gomez

Modular Studio Director



PRESENTATION OUTLINE:

How we define

Innovative Construction

- Off-Site Construction
- Volumetric Modular
- Panelized Construction
- Cross-Laminated Timber
- Mass Timber
- · ADU's
- 3D Printing
- Tiny Homes
- Micro Units
- Macro Units, etc.



BACKGROUND

- Why are MTC/ABAG and the City interested in this topic?
- What are they hoping to accomplish?







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INTRODUCING THE RESEARCH

Overview of Information Gathered To-Date

We have received **65** survey responses:

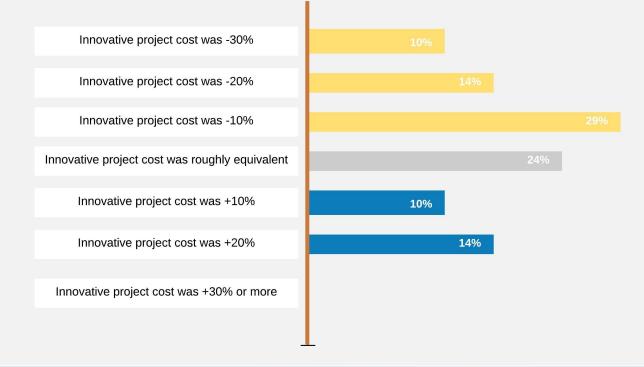
- 42% who responded were developers
- 52% had used innovative construction methods
- Off-Site Construction was the most common method

RESEARCH SURVEY:

Reported Cost Savings

CONSTRUCTION COSTS:

Innovative vs. Conventional Methods

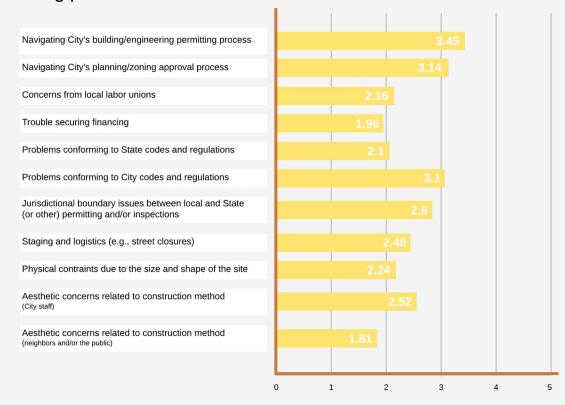




RESEARCH SURVEY:

Most Common Barriers

What barriers did your project(s) face during the planning and/or building process due to the use of innovative construction methods?





To-Date, we've conducted four focus groups with industry professionals:

- Factory-built, Modular, Higher Density Development
- Smaller-scale, Unconventional Architecture
- Traditional Construction
- Builders of Color
- Will hold a fifth focus group with City staff members



What we've heard:

"I have had remarkable access to senior staff. The early proactive collaboration, ability to talk to a human being in timely fashion who's experienced and can make decisions is excellent."

> "There is not a culture that is supportive of innovation. We are not educating staff about the housing crisis and if someone has a creative way of adding units, we should bend backwards to figure out how to get it done."



What we've heard:

"If you want to drive innovation, you have to have the credit structure to support it. Some modular builders have gone out of business. It's not a tried and true process and there is no 'Plan B.' If there's a way to mitigate some of the worst-case scenarios, that would help."

"The ease at which you get through entitlements is not consistent. It would be great to a have a graphic, like a flow chart, or an online tracking system to see where your project is in the queue and what the process looks like."

FINDINGS:

Development Community

 Cost savings are not guaranteed and may be smaller than expected.

2. There is a learning curve.

3. Large lenders have hesitations with methods that are still evolving.

CONSTRUCTION INNOVATION:

Have Gone Before

FOCUS AREAS:

Development Community

- 1. Professional Development Mentoring, partnerships, education, etc.
- 2. Research on Benefits
 Cost-savings, environmental sustainability
- 3. Update Job Training Programs

FINDINGS:

Cities & Local Government

- 1. There is not a clear and consistent plan check process or communication between departments.
- City champions and relationships with City staff are key.
- 3. There are regulatory challenges specific to different kinds of innovation.
- 4. Strong leadership is needed to establish a culture of innovation/tone for approving housing.

CONSTRUCTION INNOVATION:

Have Gone Before

FOCUS AREAS:

Cities & Local Government

- 1. Clear, Efficient, Effective & Customer-Friendly Permitting
- 2. Staff Training
- 3. Update City Codes
- **4.** Funding for Job Training Programs

FINDINGS:

The Region

 A large labor pool is key.

 Clarity on the process of what the City vs.
 State inspects.

FOCUS AREAS:

The Region

1. Training for Local Governments

- 2. Funding for Job Training Programs
- 3. Unified Regionwide Building Code



Using Alternative Construction Methods



Boldly Go Where Some
Have Gone Before

CASE STUDY | MODULAR PROJECT

110 Units – Mixed Income 55 Market Rate; 55 Affordable Transit Oriented Development Project Cost: \$56 million Ground Lease with BART 1st Phase of Master Plan

PROJECT TEAM

DEVELOPER: UrbanCore/OEDC

ARCHITECT: Pyatok Associates

MODULAR DESIGN FIRM:

Prefab Logic

MODULAR BUILDER:

Guerdon Modular Buildings

CONTRACTOR: Cahill Contractors

Coliseum Connections

Oakland, CA





CASE STUDY | MODULAR PROJECT

Chase Bank:

\$29M Construction Loan

RBC:

\$10M in Tax Credit Equity

Commonwealth MF Housing:

\$2.5M Loan

City of Oakland:

\$12M

State of California:

\$10M Grant & Loan

County of Alameda:

\$2.5M Loan

HUNT Mortgage/Freddie Mac:

\$17M Perm Loan

Coliseum Connections

Oakland, CA



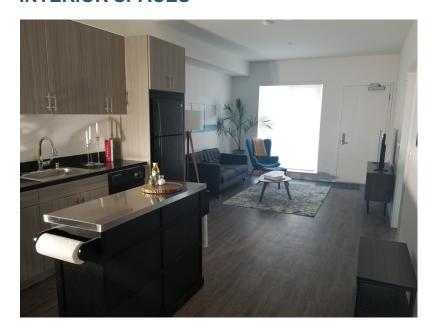


CASE STUDY | MODULAR PROJECT





INTERIOR SPACES



Coliseum Connections

Oakland, CA



Coliseum Connections

LESSONS LEARNED:

Oakland, CA

- Commit to modular design from the start.
- Choose an experienced architect and contractor.
- Finalize budget with all soft costs including additional inspection and security cost.
- Select a lender with modular experience.
- Ensure that the architect and modular builder coordinate the design details.
- Budget adequate hard and soft cost contingencies.





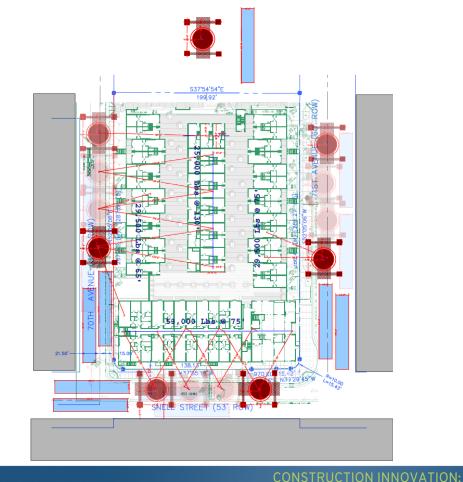
Boldly Go Where Some
Have Gone Before

MODULAR BUILDING LOGISTICS & SETTING

- 1. Figure out the hoisting plan
- 2. Determine Set Sequence
- 3. Site Storage and Logistics
- 4. Site Pictures



1. FIGURE OUT THE **HOISTING PLAN**





2. DETERMINE SET SEQUENCE





2. DETERMINE SET SEQUENCE



MODULAR BUILDING LOGISTICS & SETTING

3. SITE STORAGE & LOGISTICS





MODULAR BUILDING LOGISTICS & SETTING

4. SITE PICTURES







AUDIENCE POLL:

https://www.polleverywhere.com



Which of the following would best encourage you to pursue innovative construction methods in the future?



Which of the following would best encourage you to pursue innovative construction methods in the future?

- **A.** Certainty there would be cost savings involved.
- **B.** Certainty there would be time savings involved.
- C. Better access to financing.
- **D.** Receiving education or training on innovative construction methods.
- **E.** A mentor or partner with experience using innovative construction methods.
- **F.** Revised city construction codes, standards, or regulations that better accommodate innovative construction methods.
- **G.** Improved city permitting process for innovative construction methods.

To help make housing production more efficient and cost-effective, and to keep pushing the industry forward, which of the following would you be most willing to do this year?



AUDIENCE POLL — https://www.polleverywhere.com

To help make housing production more efficient and cost-effective, and to keep pushing the industry forward, which of the following would you be most willing to do this year?

- **A.** Do (bid on, design, manage, build, etc.) a project that uses an innovative construction method.
- **B.** Use a new tool or technology to improve construction productivity.
- **C.** Interview someone and/or go on a site visit to a facility to learn about next steps for using an innovative construction method.
- **D.** Sign up for project updates to learn more about findings and solutions for innovative construction in Oakland.