

Real Estate Development Manager

\$157,516 – 211,086 Annual DOQ

Opening Date: April 9, 2026

Closing Date: Open until filled

Priority screening date: **April 27, 2026**

Interested candidates are encouraged to apply immediately for consideration

9/80 Work Schedule with alternating Fridays off

The Santa Clara County Housing Authority (SCCHA) is the county's largest provider of affordable housing, helping make rental housing safe and affordable for approximately 20,000 low-income households.

How You Will Make an Impact:

SCCHA's Real Estate Development Division is a mission-oriented, dynamic, and collaborative team, working closely together to creatively develop new affordable housing as well as preserve existing assets in service of the residents and communities we serve. By embedding the innovative spirit of the Silicon Valley into our agency's culture, we are elevating our efforts to address the affordable housing shortage in Santa Clara County. To ensure equity and justice, we prioritize housing developments for extremely low-income individuals and families that embrace residents lived experiences. Our resident-centered approach leverages our real estate capacity, talented staff, and community partnerships.

We are looking for a dynamic individual who will be a part of the real estate department and help us develop a pipeline of over 20 projects and over 1200 units of affordable housing.

What Our Team Is Looking For:

Any equivalent combination of education and/or experience likely to provide the required core competencies may be considered. A typical combination that is qualifying may include:

- A bachelor's degree from an accredited four-year college or university with major coursework in community development, business, economics, urban planning, or a related field; and
- Five (5) years of progressively responsible experience in residential property development, acquisition, and/or rehabilitation, Low-Income Housing Tax Credit (LIHTC) from applications and financing through conversion, to permanent financing, including two (2) years of experience supervising and managing affordable housing and development programs, budgets, activities and staff.

Our Ideal Candidate:

The successful candidate will join a dynamic team of professionals and will possess the following skills:

- **Leader & Strategic Capability** – a mentor to inspire and motivate others, manages changes, adapts and influences others, has knowledge of the needs, functions, and goals of the organization.
- **Exceptional Communicator** - expresses ideas clearly and concisely both orally and in writing. Values the diversity and differences brought by others, build, and maintain interpersonal

relationships.

- **Judgement & Decision Making** – a critical thinker and problem solver. Makes decisions in compliance with the law and Agency policies.

For a detailed description of the position's essential functions, please click [HERE](#)

APPLICATION PROCESS

Apply today if you are interested in pursuing this opportunity and attach and submit the following with your application to best showcase your skills:

- A completed Santa Clara County Housing Authority [online application](#) and thorough responses to the supplemental question to adequately show your interest and qualifications.
- A detailed resume that highlights your related skills and experience.

Candidates must complete the Santa Clara County Housing Authority application form for this position and submit online at www.scchousingauthority.org. Please note that incomplete applications will not be considered.

SUPPLEMENTAL QUESTIONS:

1. Do you have a bachelor's degree from an accredited college or university in community development, business, economics, urban planning or related field?
2. Does your background include experience in residential property development, acquisition, and/or rehabilitation, Low-Income Housing Tax Credit (LIHTC) from applications and financing through conversion, to permanent financing? If so, briefly describe your experience.
3. Please describe your experience managing staff.
4. Please describe why you want to become a part of the Santa Clara County Housing Authority team.